

Competence Atlas – Logistics 2016

**Logistics made in
Niedersachsen**

Powerful networks

Logistics solutions expertise

Global networking

Qualified logistics workforce

Attractive investment region

Powerful intermodal region

With the support of the following logistics regions:





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Niedersachsen: Gateway to Europe

As Germany's second-largest state, Niedersachsen stretches from the Harz region in the middle of Germany right up to the Dutch border and the North Sea. Owing to its central location in Germany and Europe, Niedersachsen possesses excellent geographical transport infrastructure and provides direct links to national and international highways. With its workforce of 250,000 in the logistics sector, and high-quality links via the nationwide network of logistics nodes, Niedersachsen is very well positioned for international competition.

Niedersachsen has a dense network of seaports with its nine international seaports, each with its own transshipment expertise (around 50 million tonnes of goods transported in 2014).

The Wilhelmshaven JadeWeserPort Container Terminal, where the largest container ships in the world are already being processed, is the only German deep water port on the Niedersachsen North Sea coast. The wide variety of cargo flows are managed quickly and safely by the 30 multi-functional inland ports, eight freight villages and a dense network of terminals for combined transport. Compared to Germany's other federal states, Niedersachsen has the highest density of freight village locations. Direct access and connections exist to the main airports for air cargo in northern Germany.

Niedersachsen will continue to grow in importance

Lower Saxony Infrastructure data

-  • Approx. 1,400 km of federal motorways
-  • Approx. 4,700 km of federal roads
-  • More than 8,000 km of state roads
-  • At over 4,200 km the rail network in Lower Saxony is one of the densest in Germany
-  • 8 freight centres (highest freight centre density in Germany)
-  • Comprehensive port network
 - 9 seaports and
 - more than 30 multifunctional inland ports
-  • International commercial airport Hannover-Langenhagen
 - permission for 24 hour operation



as a location within the spectrum of national and international logistics and goods flows owing to projects like the "Mega Hub" in Lehrte, or the JadeWeserPort container terminal in Wilhelmshaven. These do not just increase the efficiency of the logistics industry in Niedersachsen, but also reinforce the integration of the surrounding locations into the global network, hence increasing the quality of these distribution centres.

The versatile and comprehensive logistics expertise of international companies and optimal business locations in prime locations are some other factors that augment the profile of Niedersachsen as a logistics location. The economy in Niedersachsen is closely connected to world markets due to its large export volumes and access to an efficient transport infrastructure. In total, the

mobility industry in Niedersachsen generates more than 190 billion euros, thus making Niedersachsen one of the most important mobility locations in Germany.

Niedersachsen is one of the leading centres for logistics-related investments. Numerous international companies have invested in Niedersachsen in recent years and use the region to handle their European logistics. Around 1,000 logistics-related investments made in Niedersachsen since 2000 with an investment value of over seven billion euro underline the attractiveness of Niedersachsen as a logistics region, particularly for international investors.

Logistics made in Niedersachsen: Consolidating the region

Strong networks and clusters

Logistics concepts for the world market

At the intersection between the trans-European axes of road, rail, waterways and air transport, a total of seven regional logistics networks in Niedersachsen create the perfect conditions for realising national and international logistics concepts.

>250,000
employees

1,100
ha of logistics space

200
billion euros turnover

200
million consumers can be reached within eight hours

Logistics made in Lower Saxony

Logistics solutions expertise

Strong impetus and strong partners

Automotive logistics: From procurement to production and distribution: Niedersachsen is right at the top.

Green logistics: The importance of green logistics continues to grow. Today, companies from Niedersachsen are already market leaders in many areas.

Health logistics: The health sector in Niedersachsen is an innovative growth area generating around 14 billion euros in gross value added each year.

Innovations: Innovations relevant to the logistics and mobility sectors developed in Niedersachsen are currently in use worldwide.

Food logistics: Niedersachsen is the nationwide champion in the agricultural sector and has a competitive food industry with a high turnover.

Project logistics: The expertise demonstrated by companies, seaports and service providers in Niedersachsen is essential to the development of offshore wind energy.

Global networking

Hub for the international flow of goods

From Niedersachsen to Europe, Asia and the USA: Niedersachsen occupies the top places nationwide every year for imports and exports.

33,240,000
tonnes exported

77,633
billion euros in exports

89,570,000
tonnes imported

82,109
billion euros in import value

(Source: German Federal Statistical Office 2014)

Powerful intermodal region

Excellent infrastructure

Clear locational advantage: Niedersachsen operates more than 10 per cent of the nationwide road and rail infrastructure, a dense network of multimodal sites and more freight locations than any other state.

28,218
km of roads for regional traffic

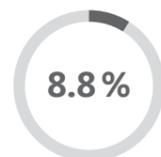
4,200
km of rail infrastructure

8
bi- or trimodal freight villages

Percentage comparison of transshipment between states (railway)



Niedersachsen



Bavaria



Hamburg

Attractive investment region

The perfect setup

Niedersachsen is one of the most dynamic investment regions in Germany. In recent years, 45,000 jobs have been created here in the logistics industry and more than 1,000 logistics-related investments made with an investment volume of more than seven billion euros.

Since 2000

1,000
logistics-related investments in Niedersachsen

45,000
jobs created in Niedersachsen

>7.0
billion euros of logistics-related investments in Niedersachsen

Qualified logistics workforce

High innovation density

Eighteen universities in Niedersachsen offer a broad spectrum of logistics-specific courses and majors in more than 30 fields. The perfect match: Bespoke extra-occupational training concepts from DEKRA, BVN, the CCIs in Niedersachsen and other institutions.

30

logistics-specific courses and majors in Niedersachsen

Strong impetus and strong partners

Automotive logistics



Employing more than 110,000 people, the automotive industry and its suppliers make up an important industry in Niedersachsen. About 30 per cent of all industrial jobs depend directly on the manufacturing of motor vehicles. This makes the proportion of employees working in the automotive industry in Niedersachsen nearly twice as high as the national average.

The business of building motor vehicles in Niedersachsen generated a turnover of approximately 80 billion euros in 2012, which is equivalent to around 22 per cent of the industry's total turnover in Germany. At the same time, the automotive industry in Niedersachsen generates more than 45 per cent of turnover in the manufacturing sector, thus underscoring its leading role for Niedersachsen as a whole.

Excellent conditions

With its singular combination of powerful stakeholders and logistical nodes, Niedersachsen provides ideal conditions, making it a leading region for automotive logistics (from procurement to production and distribution). For instance, more than a quarter of German car exports are loaded at the port of Emden.



Food logistics

Niedersachsen is the number 1 agriculture state nationwide, boasts a competitive agriculture and fisheries sector, and also has a closely related food industry. Some

17 per cent of turnover in Germany in the sector originate from Niedersachsen alone; this underlines the key significance of the food industry in Niedersachsen for Germany.

Strong sales industry of key significance

In the manufacturing sector, the food industry is the second most important in Niedersachsen after the vehicle industry. In 2012, approximately 70,000 people were employed in almost 700 companies in the food and tobacco industries. This generated a turnover of 31.6 billion euros, thus contributing some 16.2 per cent of the state's overall turnover in manufacturing.

Project logistics



Niedersachsen is wind energy state no. 1! More electricity is produced from wind energy in Niedersachsen than in any other state. The equipment required for this is made up of highly

complex, technical capital goods, designed for the energy supply of the future. This also makes special demands of the global distribution of components and systems.

Know-how for sustainable solutions from Niedersachsen

Without the production capacity and logistical skills of companies and service providers from Niedersachsen, it would be impossible to expand offshore wind energy. Niedersachsen delivers customer-oriented solutions in tandem with its seaports and their efficient handling facilities and specialised know-how.

Health logistics



As a future and innovative area of growth, the health sector in Niedersachsen, with its workforce of 385,000 employees, and annual gross value added of approx. 14 billion euros,

represents an important industry. This means that one in eight jobs in Niedersachsen is attributable to the healthcare sector.

Research for health

Around 15 per cent of employees are engaged in research and development. On average, a research-based, industry-specific company invests about nine per cent of its turnover in research and development. Niedersachsen has 200 hospitals equipped with some 45,000 beds.

Innovations



Innovations secure the preservation of an efficient mobility system and contribute to making Niedersachsen more attractive as a business region. The production, research and development

activities performed by the companies and scientific institutions established here play an important role in the mobile future of Niedersachsen as a logistics and mobility region.

In demand worldwide: Logistics innovations from Niedersachsen

Innovations by and for the logistics and mobility sector have found a home in Niedersachsen. HaCon Ingenieurgesellschaft from Hanover has developed mobility-relevant IT solutions for intelligent mobility concepts including traffic information services, which are used worldwide.

Green logistics



Green logistics strategies continue to gain importance. Their success is measured in terms of the volume of emissions a company can save and how much is saved along the

entire value chain, irrespective of the method used. In 2015, more than 70 per cent of companies will be affected by requirements protecting the environment and resources. Niedersachsen also takes a leading position in this area.

Green logistics from Niedersachsen: Leading the market

With its multimodal centres, the state is in an ideal position for implementing sustainable logistics concepts involving alternative modes of transport. Companies from Niedersachsen are already the market leaders today in many areas relating to green logistics – for instance, Meyer & Meyer from Osnabrück, which is currently testing the use of electric utility vehicles for making deliveries to stores.



Logistics with passion: Vehicle components — Just-in-sequence and just-in-time

The Weets Group was established in 1985 by Jakob Weets as a traditional forwarding firm and has since developed into a modern, medium-sized logistics company. Headquartered in Emden and with two branch offices in Hamburg and Halle/Saale, Weets employs 470 staff. Its core services include typical freight forwarding services, overseas container logistics, combined rail and truck transport and warehousing.

The Group exhibits a high level of expertise and demonstrates wide-ranging experience in services for warehousing, customs clearance and JIT/JIS deliveries for the automotive industry. In 2010, Weets took over responsibility for supplying spare parts to the Volkswagen factory in Emden, and now delivers in sequence to the assembly lines. Its portfolio is rounded off by the professional performance of additional logistical services for the automotive industry and its suppliers, including fitting centre con-soles, interior lights and door panels.

Several times a week, container block trains and barges from Weets connect various German seaports to the hinterland. Of the 72 25-m-long trucks licensed nationwide for a model experiment, two are from the Weets Group. According to Weets, this makes the Group the only provider of logistics services using this type of truck in long-distance transport for the Volkswagen Group.

The Group has considerable storage space at its disposal, either in the form of space leased to customers, or internally for its own logistical purposes. Recently, the Group added a warehouse boasting over 22,000 m² of space, twelve ramps and a railway siding.

For company founder Jakob Weets, a key factor for maintaining and increasing competitiveness is qualified staff. At the Group, eight drivers are currently undergoing training, and four more will be added in the future. Weets sees his personal recipe for success as being the open and cooperative interaction with his employees: "A motivated and committed workforce is the key resource in any company's success. This is a factor that has been confirmed time again and again." A far-sighted personnel strategy also played a significant role in successfully transforming the company from being purely a forwarding company to a diversified service provider.





The "From Sheep to Shop" principle: Full shelves in the world of fashion

Well-stocked shelves, varied collections and the latest in shoe designs are the things that make the hearts of fashion-conscious shoppers beat faster. The full shelves here are the result of an intricately structured system of logistics services, which today involves much more than just the storage and transportation of goods. The fashion logistics specialist Meyer & Meyer from Osnabrück has mastered this system perfectly, and handles the control of the entire textile value chain, from the raw material (sheep) to the retail trade (shop), for many of its customers in the fashion industry and trade. Supply chain management is one of the key challenges of the fast-paced fashion industry. Cutting-edge IT ensures that all the stakeholders in the process know exactly where a garment is at all times; whether it is being transported by land, air or sea, or located in the automated logistics warehouse. The clothing passes through a variety of process steps, all of which remain hidden from the customer at the POS. For instance, Meyer & Meyer checks the material for weaving flaws prior to production. Post-production quality services include size and fit checks and garment smoothing. This is one of the areas where the textile expertise of the employees at Meyer & Meyer comes into play. Value-added services such as attaching belts or price tags and security labels round off the work on the clothing. The ultimate aim is to have the fashion garments leave the logistics location in the same perfect state that the customer finds them in the store later.

All roads lead to the customer: eCommerce services

Today's customers are looking beyond brick-and-mortar stores for the latest in fashion. Internet, smartphone and catalogue shopping all represent typical ways to go shopping these days. This means that the "From Sheep to Shop" principle does not necessarily end at the POS in the store, but can extend to eCommerce and to customers' homes. This is why fulfilment solutions ranging from data management to financial services are also included in the offering.

Sustainable transport

In the services it provides, Meyer & Meyer is highly aware of its responsibility towards the environment, and develops transport and logistics concepts which are as innovative and climate-friendly as possible. This is why the company has been relying on the first fully electrically powered trucks to deliver to stores in the centre of Berlin since 2011. The logistics provider is actively engaged in developing electro-mobility for city logistics.

Logistics made in Niedersachsen

As a long-standing company in Osnabrück, Meyer & Meyer also aims to strengthen Niedersachsen's reputation as a logistics location. That's precisely why the company manages its services from here. 135 million consumers can be reached in just eight hours, making the location and transport infrastructure highly suited to logistics processes, and thanks to a 7.8 per cent share of employees in the logistics sector, many skilled professionals are available for employment in the region. These are ideal conditions for delivering fashion collections to the wardrobes of the world.





Trade logistics core competence:

Ebeling delivers and stores goods for leading trading companies

Every product travels the first and last few kilometres by truck. Even though many companies are moving their supply chain to rail and inland waterways to support green logistics, we would not have any food in the supermarkets if it were not for motorised vehicles. Despite this, trucks backed up on the motorway and main roads are still a constant thorn in the side of many motorists.

Which is all the more reason for reducing commercial traffic on the road to an optimum level. It is precisely for this reason that modern logistics companies are using sophisticated warehouse software and intelligently designed vehicle superstructures.

In Wedemark, near Hanover, just off the A7 motorway, Ebeling Logistic has made a name for itself as a reliable partner to commercial enterprises. With its 400 employees, 200 vehicles and 33,500 m² of

cutting-edge warehouse space, the company focuses on full-service logistics for all types of commodities. A core area of expertise here is distribution logistics. Each and every day, 1,000 store deliveries for household names like Deichmann, KiK, KIENAST, Lidl, Netto, Penny, Rossmann and TEDi can be found on the agenda at Ebeling Logistik.

To fulfil this complex schedule, Ebeling's modern fleet is made up of more than 200 full-size trucks, including refrigerated box roof load trains, box-tandem trains and double-decker trailers.

The use of double-deck trailers alone is a guarantee for the fast and cost-effective execution of orders: Since these vehicles do not have axles, but instead independent suspensions like a car, the cargo area reaches almost down to the ground and provides 60 per cent more cargo volume than a conventional truck. Ebeling Logistik uses them to deliver to the Rossmann pharmacy chain and other customers.

A further building block in the success story of the company is the Ebeling logistics park just off the A7, which is made up of 33,500 m² of warehouse and logistics space boasting 70,000 pallet bays.

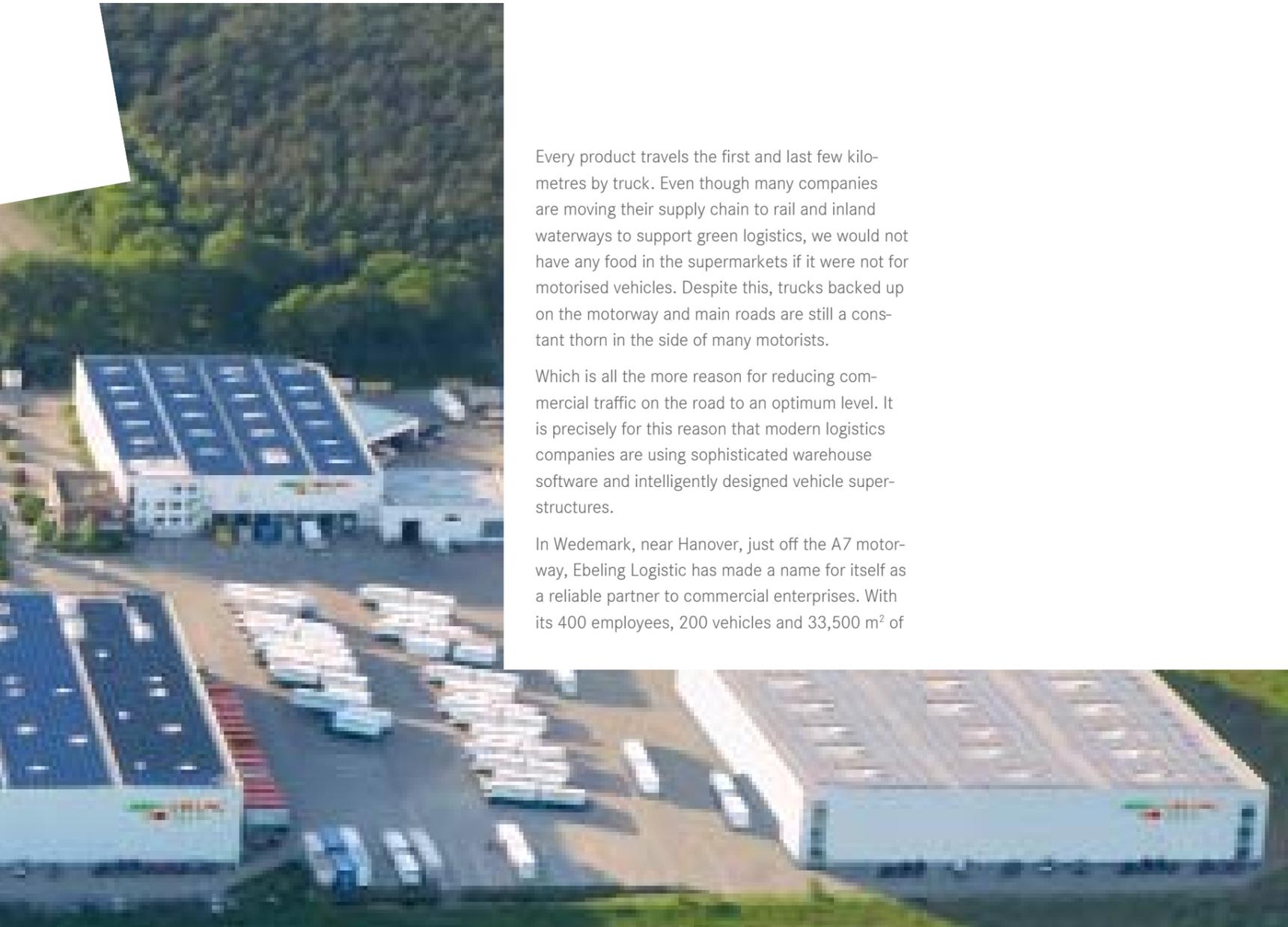
Modern, acid-proof warehouse equipment, integrated offices, an in-house customs warehouse, numerous special permits, warehouse logistics services, as well as ISO 9001/2008 and ISO 14001 certifications round off its offerings. Ebeling Logistik does not just

offer its customers professional warehousing, but also picking, packaging, labelling and quality control all under one roof. Employing special computer solutions, its range of services includes integrated asset tracking, connecting to the customer's material flow control, inventory and warehouse management, online connectivity and logistics controlling, all around-the-clock and with no waiting time for delivery and collection.

50 employees stand ready and waiting from Sunday evening to Saturday morning in two shifts to accept goods, scan them, transfer them to their bins and reassemble them into new loads.

One of Ebeling's largest and longest-standing customers in the retail trade that certainly knows how to appreciate this is the Kienast Group, owner of the street shoes and ABC Schuh-Center chain stores. Besides weekly deliveries to more than 2,000 stores in four different countries, Ebeling is also responsible for all logistics, including warehouse management and waste disposal.

Ebeling Logistik also continues to work on handling road transportation as effectively as possible to save time, resources and costs, both to the benefit of the customer and the congestion situation on the road.





Big data: Always on track with HaCon software

Traffic, transport and logistics are the core issues HaCon has been focussing on for more than 30 years. A dedicated team of more than 250 experienced informatics specialists and transport planning staff have transformed HaCon into the leading software specialist for planning, scheduling and information systems.

HaCon was founded in 1984 by Marian Gaidzik, Werner Kretschmer and Volker Sustrate. The three doctors of engineering had already studied together and performed research in various focal areas which were to become the future mainstays of HaCon: Freight transport, railway management science and passenger transportation.

HaCon supports its customers in implementing projects in rail freight transport, in particular with combined transport. A comprehensive, results-oriented approach is central to this: The interdisciplinary consulting team made up of traffic engineers, geographers, lawyers and IT specialists draws on extensive experience in optimising operations and managing European Commission projects and projects from other lead partners. In this regard, a vision for rail mobility in 2050 was devised on behalf of the EU Commission within the scope of SPIDER PLUS, and HaCon created impetus for European single wagon transportation as part of an international consortium in the Project VIWAS.

Above and beyond this, HaCon has also been involved for years in what are referred to as corridor studies on behalf of the European Commission to improve the multimodal networking of Europe. In addition to drafting and negotiating funding applications, coordinating all the project partners, including railway companies, shippers, institutions and associations, controlling the content and managing all financial and administrative formalities, are also part of HaCon's portfolio of services.

The timetable information system HAFAS made HaCon an international success many years ago, and has now been installed in over 25 countries. HAFAS works as a cross-modal door-to-door information system for bus, train, tram, ferry and even air travel, and facilitates the use of public transport by countless travellers every day. Long-term HAFAS customers like Deutsche Bahn regularly benefit from innovative developments in various fields such as mobile services (DB Navigator), the internet (bahn.de), and print (timetable book-

lets). HaCon also developed the timetable design and management system TPS, which supports numerous infrastructure operators and railway companies throughout Europe in their planning, operating and business processes.

The IT skills from HaCon regularly flow into logistics projects: Modern mobility concepts are supported here by innovative developments in industry-specific solutions made in Hanover. HAFAS, the timetable information system, forms the basis for HAFAS Cargo, the planning and information system for multimodal shipments. The train monitoring system Train Monitor is used to help solve logistical issues. ITEC (Intermodal Terminal ECO Efficiency Calculator) is a new expert tool developed by HaCon that delivers reliable indicators on energy consumption and the CO₂ footprint at intermodal terminals for the very first time.

HaCon considers the conditions for strategic corporate development in Niedersachsen to be excellent, particularly in the freight and logistics sector. Besides being able to access highly qualified personnel, Hanover's geographical location, along with the links to public and private transport, play an important role here.





Transgourmet: The fresh food logistics provider for individual and institutional catering



Transgourmet is the specialist in supplying large-scale consumers in hotels, catering, company catering and social institutions. As a full-service provider, we offer a comprehensive range of food, consumer durables and consumables, as well as industrial kitchen equipment from a single source. Competent advice and perfect service contribute just as much to satisfied customers as do our efficient logistics. Boasting over 35,000 customers, more than 3,300 employees working at 15 industrial sites across the country and a 1.3 billion euro turnover, we count as one of leading companies in the market.

Most of our customers in Niedersachsen are supplied from our facility in Hildesheim, which also has a modern in-house freshness centre for producing fresh meat and sausages. An extensive fleet equipped with multi-chamber trucks suitable for transporting both chilled and frozen goods at the same time guarantees on-time delivery at just the right temperature. Currently, the fleet is made up of 82 modern trucks, which are loaded at the 20,000 m² logistics location in our Hildesheim facility. To make sure any type of catering outlet, ranging from company canteens to restaurants, can be supplied at any time to the highest quality level, the trucks cover some 300,000 kilometres a month, which is confirmed by IFS certificates once a year.

At the Transgourmet facility in Hildesheim, some 420 employees are employed in several shifts to ensure that the various product lines are delivered to our customers on time: This represents a challenging task on a daily basis, and one which our employees devote themselves to with great commitment.

The Transgourmet "Premium", "Quality" and "Economy" lines provide the customer with a differentiated assortment of own brand products, which take different quality and price levels into account. The portfolio is supplemented by the "Ursprung" regional brand, which is made from quality meat, sausage, game, fish and dairy products. The range includes more than two hundred traditionally produced farm-based products, where sustainable animal husbandry is the key focus.

Individually tailored services using the latest technologies, including an online ordering and information system, effective IT-based enterprise resource planning systems and electronic data exchange, assist customers in managing their daily operational processes.





A thousand routes, just one destination: GE supplies wind energy to new locations in Europe and worldwide using efficient logistics



In economic and political terms, the energy turnaround represents the most ambitious project of our time, and one in which Germany, with its supply of fluctuating, decentralised renewable energy sources, efficient expansion and conversion of distribution networks and simultaneous closure of nuclear reactors, faces a complex challenge of enormous significance. The intention is to have 80 per cent of the demand for electricity met using renewable energy sources by 2050.

For GE, this was one of the main reasons for investing heavily in Germany as the largest "energy lab" in the world and actively participating in the energy turnaround. With over a hundred years of experience in generating power, the company makes a significant contribution to developing and supplying technologies for the efficient use of renewable resources. Over 25,000 wind turbines built by GE already supply more than 38,000 megawatts of clean power around the world. The Renewable Energy Division at GE has been on track for growth since 2002. GE's headquarters for renewable energy in Europe is based in Salzbergen in Niedersachsen and employs some 850 people.

The latest Type 2.75-120 wind turbines, featuring flexible tower heights of 85-139 meters and blade lengths of almost 60 meters, combine high performance with high efficiency and are also suitable for low-wind locations owing to their statics. Logistics and infrastructure play a decisive role with these energy technologies, because their weight and size exceed the options available for regular transportation. With the international port of Brake close by, Salzbergen provides a multitude of strategic advantages. From Salzbergen, the oversized wind turbine components can be transported safely

and quickly by road to Brake on the banks of the Unterweser. Being close to the Ministry of Economy and Ministry of Transport in Hanover helps to engender solution-oriented cooperation when logistical challenges are faced such as construction sites on bridges, which need to be overcome to enter the port. Owing to its large storage facilities, technical equipment and location on the North Sea, the port of Brake itself represents the perfect transshipment point for the wind division at GE Optima for shipping to a variety of locations from Europe to Australia. In addition, the large overseas vessels that enter Brake can load and unload heavy components thanks to the advanced crane technology in the port. In future, the inland port of Spelle, which is currently being expanded and is only about 5 km away from Salzbergen, will also become a strategically important transport node.

In the past decade, the Renewable Energy Division at GE has gathered an extensive range of logistical expertise. This provides GE with a profound knowledge of how to transport installation components safely and professionally, thus making a valuable contribution to underpinning Germany's and Europe's role as a global model for renewable energies.

Logistikportal Niedersachsen e.V. – Central point of contact for all questions and issues relating to logistics in and from Niedersachsen!

Proposals by LPN e.V.

We have formulated seven proposals for the development of Niedersachsen's logistics industry and Niedersachsen as a logistics location. These proposals reflect the need for action by the logistics industry and politics:

Proposal 1: To proactively address external factors

Proposal 2: To shape the logistics infrastructure

Proposal 3: To use logistics as a control element

Proposal 4: To continue to develop innovations as components of sustainable logistics solutions

Proposal 5: To develop and promote human resources in logistics

Proposal 6: To create a level playing field for competition

Proposal 7: To take environmental concerns into account by using efficient and intelligent logistics



Logistikportal Niedersachsen (LPN) e.V. is conceived as a central point of contact for all questions and issues related to logistics in Niedersachsen. Logistics location in tandem with the logistics industry in Niedersachsen offer bespoke solutions in transportation, distribution and value-added services for regional, national and international markets.

Logistikportal Niedersachsen (LPN) e.V. brings together entrepreneurial and regional interests and sees itself as a driving force and partner for all stakeholders involved in logistics development in Niedersachsen. The association's objectives are to strengthen the existing logistics expertise in Niedersachsen as a business region, increase the profile of Niedersachsen as a logistics location and achieve a positive "logistics climate".

Under the banner of "Logistics Made in Niedersachsen", we pursue the goal of continuing to establish Niedersachsen as a top logistics location in cooperation with our members, and of providing suitable market access at the trans-regional, national and international levels.

We are committed to ensuring that political, economic and social developments in the future are increasingly moulded to take sufficient account of the needs of the logistics location and industry, and that Niedersachsen benefits from its locational advantages and developments in the market. This is in order to secure jobs and create new ones. Efficient logistics ensure the competitiveness of Niedersachsen as a business region in all relevant areas.

The association is targeted at all stakeholders responsible for logistics in Niedersachsen/North Germany, and brings together the logistics industry, shippers (industrial, commercial), logistics regions and centres, and all related professionals within the framework of a joint network. The association promotes cooperation between stakeholders and provides an impetus for logistics-related projects with a high innovation content.

Other interested stakeholders from Niedersachsen are invited to join the association. This gives stakeholders in Niedersachsen the chance to make an active contribution to Niedersachsen as a logistics location. Further information on the association, the services it offers and membership is available from the LPN e.V. office at any time.

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Kompetenzcenter Logistik, English: 001

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Göttingen/South Niedersachsen — predestined to become a logistics region

Situated at the heart of Germany, Göttingen offers multi-modal connections. Attractive cut-off times create a powerful logistical node. Direct links to the motorway network for north-south and east-west connections guarantee perfect accessibility. The Frankfurt and Hanover international airports are easily accessible. The continued expansion of the nearby inland port on the Weser for shipping heavy loads completes the portfolio. With its direct rail connections combined with ultra-modern loading crane and immediate access to the motorway network, Göttingen is perfectly equipped for combined transport. Highly efficient and flexible logistics companies provide cross-regional distribution services.

The demands placed in logistics and transport in company value chains will continue to grow in the coming years. This signifies enormous growth potential for the entire logistics industry, in particular the logistics region of Göttingen/South Niedersachsen.

Healthy and stable regional, national and worldwide operating companies are located in and around the business region of Göttingen. The high density of research institutions, the university with its worldwide reputation, and many other institutions underline the innovation potential and reflect the high level of expertise in the city and the region.

Göttingen freight village (GVZ): Infrastructure

Göttingen freight village forms the focal point in South Niedersachsen as a region. As an efficient transshipment point with direct connections to the motorway and railway network, it is perfectly equipped as a hinterland hub. Göttingen freight village also offers enough space for logistic investments in the coming years.

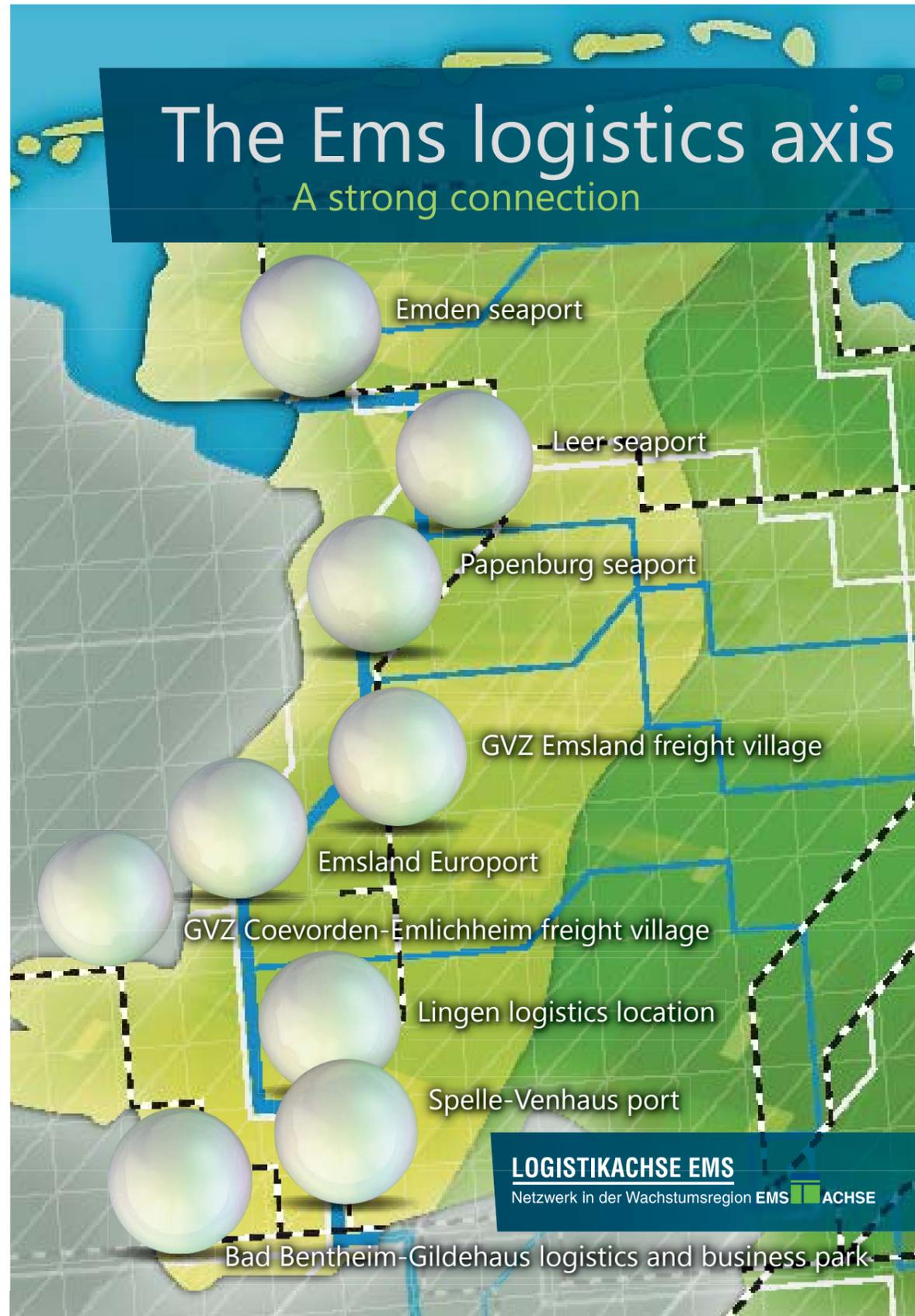
Göttingen as a logistics location

- **Offers** short, simple and fast (transport) routes owing to its optimum transport infrastructure.
- **Creates** planning reliability for the rapid and cost-effective supply of goods.
- **Assures** the high attractiveness of logistics.

The logistics and mobility cluster Göttingen/South Niedersachsen L.M.C. works conceptually to bundle activities with logisticians and logistics-related businesses to network companies and establish the region as a logistics location. Networking promotes qualification, intensifies knowledge transfer and supports targeted location marketing.

Contact:

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The Ems logistics axis as a growth region

The Ems-axis is situated in the northwest of Germany and extends from the North Sea coast, along the Dutch-German border, to the border with North Rhine-Westphalia. Logistics is one of the core competencies of the region and one of its strongest growth industries.

The expertise of specialised companies, business associations and universities, in interaction with a well-developed infrastructure and seaports, inland ports and freight villages, make the Ems axis one of the leading logistics regions in Niedersachsen.

Infrastructure

The Ems axis already forms one of the most important European routes today, and will continue to grow in importance as a logistics hub and transit region in the wake of the growing international flows of goods.

The most important road artery in the region is the A31 motorway, which connects the Ems axis directly to the Ruhr Valley. Completed as the result of a private initiative long before it appeared on the schedule for federal traffic routes, it represents a prime example of the commitment of regional players when it comes to the future of the region. The E233, A1 (NL) and A30 (D) secure the region's connectivity in a west-east direction.

The seaports in Emden, Leer and Papenburg constitute the westernmost access to overseas markets in Germany. A well-developed network of waterways with efficient inland ports offers the best conditions for transport via inland waterway.

The Dortmund-Ems Canal in particular is of paramount importance for the entire region. Similar to the A31, its early expansion was driven by an initiative formed out of a regional alliance.

The railway line from Emden to the Ruhr via Münster is designed for heavy loads in both directions and electrified along its full length. A second line goes from Hamburg and Hanover via Bremen.

Developing perspectives: Space for your logistics thanks to the "String of Pearls"

The logistics hubs on the River Ems line up like a string of pearls and successfully place the emphasis on constructive, multi-site collaboration. The close networking of specific resources and areas of expertise creates a region focused on logistics along the Ems with supra-regional appeal and excellent potential for integration within national and international logistics structures. It is for good reason that it counts as one of the region's most attractive locations for logistics investments.

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Region Hannover

The Hanover region as a logistics location

The Hanover region has established itself as one of the major logistics location in Germany and Europe, both as a bundling and distribution centre in the hinterland for seaports, and as a European gateway of key international logistical importance.

More than 80 logistics-related investments (relocations or expansions) have been made in the Hanover region since 2003. 1.3 billion euros have been invested in logistics sites and real estate, and 7,800 new jobs created.

Perfect connections by road, rail, water and air

Important national and international transport routes intersect in the Hanover region, and the different modes of transport are very well-networked.

Major national and international business centres can be reached quickly by road via the four federal motorways. Hanover is a central hub for major rail links from the east-west and the north-south. The Hanover region is well connected to Germany's seaports by various modes of transport. The Hanover International Airport enables freight to be shipped quickly by air 24 hours a day without any weight restrictions.

European logistics hub

The Hanover region is not just an important production base. Many European goods flows are also bundled or distributed from here.

Market-driven logistics sites and real estate

Rents for logistics properties in the Hanover region have been stable for years, and the cost of acquiring land remains moderate in view of the advantages of the location.

Logistical expertise

The regional economy can rely on the efficiency of the highly specialised logistics companies based here ranging from medium-sized forwarding companies to globally operating carriers. Major logistics companies, key CEP service providers and system associations have their own branches here. Late cut-off times represent a further locational advantage.

Professionals for the logistics industry

In the Hanover region, logistics provide more than 82,000 people with a job, including 69,000 working in logistics companies directly, and a further 13,000 in other logistics-related industries. The Hanover region offers numerous opportunities for training and qualification, and has a pool of skilled professionals for a broad range of logistical tasks.

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HANNOVER

Logistics Location Hannover Region

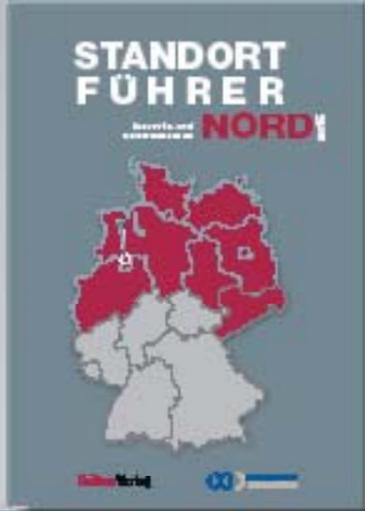
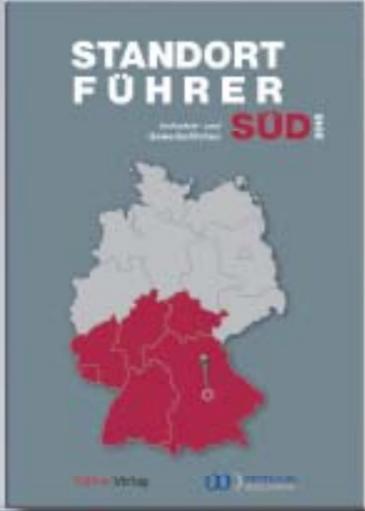
PERFECTLY CONNECTED

- Perfect connections
- Central location
- High performance logistics hubs
- Competitive logistics sites and properties
- Personal project coordination

www.wirtschaftsfoerderung-hannover.de

Region Hannover

At a glance – Industrial and Manufacturing Areas throughout Germany

**Location Guide South
Out now**

Reference material for investors and project developers

- Presentation of logistics, industrial and manufacturing areas
- All essential location factors and settlement opportunities at a glance

Free online issue of the North and South editions at:
www.standortfuehrer.de/nord and
www.standortfuehrer.de/sued

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Our members

Businesses, public bodies and institutions, as well as associations and federations from the mobility and logistics industry, are closely connected via the Logistikportal Niedersachsen e.V. Together, they form the Logistiknetzwerk Niedersachsen (Niedersachsen Logistics Network) and bring together extensive experience and expertise from all areas of the logistics value chain.

Other members of LPN e.V. who do not appear with their own profile here:

- Hafen Hannover GmbH
- LSA Logistik Service Agentur GmbH
- Niedersächsischer Industrie und Handelskammertag
- Norddeutsche Hafenspedition GmbH
- SCHERM TYRE & PROJEKT LOGISTIK GmbH
- Swissport Cargo Services Deutschland GmbH
- Volkswagen Logistics GmbH & Co. OHG
- Wachstumsregion Hansalinie e.V.



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Bildungswerk Verkehrsgewerbe Nds. (BVN) e.V. has been active as a professional educational institution for the transport industry for nearly 40 years. The services it provides range from commercial vocational training and further education courses to opportunities for jobseekers as a springboard for reintegration into a sustainable employment relationship with social insurance contribution obligations. BVN's ties to companies from the transport industry ensure a business focus oriented towards the employment market. BVN also earned recognition as a driving school for all commercial classes on 25/02/2013.

- Hands-on instruction in the training and further training sector
- Seminars in the commercial transport industry
- In-house driving school



**JADEWESERPORT
WILHELMSHAVEN**

Container Terminal Wilhelmshaven JadeWeserPort-Marketing GmbH & Co. KG

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JadeWeserPort-Marketing GmbH & Co. KG container terminal in Wilhelmshaven is responsible for marketing the Wilhelmshaven freight village. Boasting an area of 160 ha, the freight village borders directly on the container terminal in Germany's only deep-water port. Short distances make transport to remote distribution centres in the hinterland superfluous. You will find all the options you need here for successfully connecting and integrating the site into your logistics processes:

- A terminal for combined transport made up of a 16-track pre-routing group right up to full train length
- A two-track hinterland connection using the Deutsche Bahn rail network
- Direct traffic light-free access via the A29.

Core competencies

- Goods transport centre
- Regional marketing
- Rail transport infrastructure

Profile



**c-Port cargo & industrie
am küstenkanal**

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Profile

As a cross-sector industrial park and logistics hub with its own inland port, c-Port is situated in the district of Cloppenburg at the intersection of the B72 and B401 federal roads with the coastal canal. With excellent access to road, waterway and rail (optional), and fully geared towards industrial requirements, a total area of 280 ha of industrial land can be found awaiting construction, with very few restrictions.

The transshipment, storage and transportation of containers, bulk, mass, heavy and general cargo, port facilities with a 570 m long quay and 35,000 m² of high-quality paved areas along with efficient handling, weighing and storage facilities, guarantee the fastest turnaround times.

Dachser is a world leader in system logistics. A powerful global network forms the basis for bespoke services in three areas of business: european logistics, food logistics and air & sea logistics. Dachser also sets standards in IT with its expertise. Some 25,000 employees at 437 locations work hard to improve our customers' logistics balance sheet. Our offices at Langenhagen Airport Business Park make up an important hub in the Dachser network and cover 15,000 m² of handling space. Additional buildings are also available for contract logistics services. The connection to the A2/A7 motorways, airports and the seaports in Hamburg and Bremen are ideal for providing fast and flexible logistics solutions.

dbh Logistics IT AG (dbh) is one of the leading service providers for software and support.

With more than 40 years of experience, the company develops business solutions for industry and trade, forwarding and logistics, as well as for shipping and ports.

The portfolio ranges from consultation, conception and implementation to hosting and support. In the data centre in Bremen, dbh operates individual applications as well as complex IT infrastructures and SAP systems.

dbh was founded in 1973 and employs about 160 members of staff all over Germany. In addition to the headquarters in Bremen, the company operates further sites, e.g. in Wilhelmshaven.

Transport and logistics costs: The neutral, independent and practical checks and advice provided by the Frachtrasch/Continentale Group range from recording the ACTUAL situation and developing TARGET concepts, to implementing permanent measures. This allows the optimisation potential identified to be implemented consistently. The group is Europe's largest privately owned enterprise in the logistics segments for freight inspection, transport consulting and logistics consulting. Our approach is results-oriented and marked by clearly structured, systematic procedures using a variety of quantitative methods and tools for measurable results.

Trade fairs are international marketplaces. They build bridges to global markets and serve as focal points for their respective industries. "Made in Hanover" trade fairs are a showcase to the world and create a convincing platform with their international flair, thematic diversity and efficiency. Deutsche Messe AG is renowned as an organiser of capital goods fairs. Its core business focuses on hosting lead international trade fairs at the Hanover Fair and abroad on all six continents. Deutsche Messe AG hosts CeMAT, the world's leading trade fair for intralogistics, in Hanover. In 2014, more than 1,000 exhibitors (58 per cent from abroad) attended CeMAT which covers an area of 120,000 square meters.

Dörpener Umschlaggesellschaft für den kombinierten Verkehr mbH provides services in the following areas: Combined transport, container purchasing and sale, container services, container handling and storage, port handling, freight forwarding and customs clearance.

DUK is more closely linked to the successful development of the GVZ Emsland Freight village than any other company in the region. Powerful handling capabilities create attractive conditions for those customers who want to transport their goods to and from Emsland conveniently and on time.

Profile

Core competencies

- Industrial and commercial zones
- Business parks inland ports
- Transshipment
- Warehouses
- Logistics

- Transport services
- Warehousing
- Contract logistics
- Procurement logistics
- Distribution logistics
- Value-added services
- Customs services

- Customs and foreign trade
- Compliance
- Transport management
- Port operation
- SAP

- Transport cost optimisation
- Freight revision
- Freight cost compensation
- Electronic freight verification
- Industry solutions

- International trade fair expertise and bespoke exhibition stands
- Excellent service quality and best possible support

- Combined transport
- Port handling
- Container service
- Container purchasing and sales
- Shipping
- Storage
- Customs duty payment

Core competencies



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Profile

We transport rail freight on both our own and the DB Netz AG network, and on networks from other railway infrastructure companies. To do so, we use both our own and leased traction and rolling stock.

We aim to intensify freight transport by rail by forging closer collaborations. Primarily, we aim to use the existing route network to achieve this, but also intend to align ourselves nationwide.

As a project development and management company, Engler Immobilien Group realises projects focusing on logistics, industrial and retail space at carefully selected locations. We collaborate with experienced planners and architects to develop the right concept for our customers and provide services ranging from site surveys and land acquisition to the development of utility concepts. In the last three years alone, logistics projects covering some 110,000 m² of utility building space have been realised in Hanover and Hildesheim.

Designed for large cargo vessels, Emsland Eurohafen provides the perfect logistical conditions for transshipment. Links to the A31 motorway, the E233 or A37 (NL), the B70 and the B408 federal roads, and a direct connection to the DB AG rail network make the trimodal Emsland Eurohafen highly attractive for dry bulk, liquid, general and bulk commodity, container and heavy cargo handling. Goods that can be transshipped include feed, grain, fertiliser, liquids, materials, scrap and heavy cargo.

23 ha of land classified as an industrial zone can be found immediately adjacent to the harbour basin. A joint industrial zone with the towns of Haren (Ems) and Meppen, it borders on the space adjacent to the Eurohafen industrial estate. Some 450 ha of potential space is available here right next to the harbour.

Covering an area of some 34,000 m² on both the German and Dutch sides, the first true cross-border, international and trimodal (rail/truck/ship) transshipment terminal was put into operation on the border between the Federal Republic of Germany and the Netherlands in 2007. Its goal is the transshipment of containers from rail to road and from road to water and vice-versa.

With its inland port, excellent connections to the international road network and perfect growth and expansion potential, Euro-Terminal Coevorden B.V., which now has GVZ freight village status, provides the perfect location for a freight transport centre.

Are you looking for one or more suitably qualified and committed employees from the commercial or industrial sector?

As a consultancy with offices in Hanover and Munich, we can demonstrate long-term experience in the fields of recruitment and HR consulting. The benefits at a glance: You have one fixed contact person who guides you through all processes.

Expedius defines a requirement profile, advertises the position and performs the targeted pre-selection of candidates. expedius only selects qualified specialist and management personnel.

You can find more information on our business and media consulting services on our website.

Hanover Airport is the main air transport hub in northern Germany. A wide variety of companies employing a total workforce of more than 8,000 provide a wide range of highly qualified services here, and ensure smooth operations for passenger, freight and mail transportation around the clock. The efficient 3,800 m/2,340 m parallel runway system, the modern passenger and cargo terminals, perfect surface level connections and 24-hour operations are a guarantee for congestion-free handling processes. Put into operation in 2012, the 20,000 m² air cargo terminal at Hanover Airport boasts a highly servicable cargo dispatching infrastructure, where special attention is paid to the optimum representation of processes in line with the latest safety standards.

Profile

Core competencies

- Rail freight
- Rail freight handling and management
- Deployment of qualified railway personnel for assignments
- Overall project development
- Analysis of the needs of logistics/retail companies
- Marketing of the project

- Trimodal transshipment of dry bulk, liquid, general and bulk commodity, container and heavy cargo goods

- Rail, truck and ship transshipment facility
- Customs clearance, shipping documents, sealing etc.
- Total capacity: Approx. 200 loading units/day of operation

- The recruitment of specialists and executives
- Recruitment consulting
- Coaching for occupational or professional change management

Core competencies

- Excellent space available for inward investment by logistics, commercial and trade companies
- Outstanding infrastructure connections
- High-quality cargo handling by the 100 % subsidiary of Flughafen Hannover-Langenhagen GmbH (including DGR, waybills, etc.)
- Customs office on site



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Profile

We deliver transport services of the highest level each day with our ultra-modern and specialised vehicle fleet. The largest part of our fleet is made up of tank and silo vehicles for liquid and powdered materials, followed by conventional transports for packaged and temperature-controlled goods. Offering a wide range of services for handling and transporting hazardous goods, we have held a reputation as a reliable partner in chemical logistics throughout Europe for decades.

With our lean organisational structure, short decision paths and know-how pooled at one central location, we prove our reliability in the chemicals industry as a special service provider every day.

Georg Ebeling Spedition GmbH also has branches in France and Spain and is located directly on the A7 federal motorway. The company has one of the most modern logistics facilities in the sector with excellent transport links. In recent years, we have established ourselves in the field of store delivery and warehouse logistics. We have our own fleet of over 150 vehicles, our own warehouse and logistics facilities made up of some 29,000 m² of space and 70,000 pallet spaces. Our portfolio of services includes picking, packing, assembling, labelling and quality control. In addition to our waste management operation, we are also certified according to DIN EN ISO 9001:2008 and DIN EN ISO 14001.

The Gesamtverband Verkehrsgewerbe Niedersachsen (GVN) e.V. is a voluntary organisation of some 3,400 companies from the private transport sector in Niedersachsen from road haulage and waste disposal, transport and logistics, furniture transport, buses and tourism, taxis, rental cars and ambulances. These companies employ more than 40,000 workers and provide training to over 3,000 young people.

As a business association, the GVN informs and supports its members on issues affecting daily business, and represents their commercial and political interests at the state and federal levels.

As an employers' association, the GVN maintains a dialogue with trade unions, advises on all aspects of labour and social rights, and represents its members in front of the labour courts and the state and federal labour courts. The GVN is the tariff partner to the trade unions in negotiations on working conditions.

Götting KG has been developing radio and sensor technology since 1965. Of the 50 people we employ, 26 of them are engineers who mainly work in system development. The company boasts the widest range of different components in the world for automated guided vehicle track guidance. (www.goetting.de)

The FOX Division belongs to Götting KG. FOX supplies transportation systems with driverless standard utility vehicles, especially for outdoors (trucks, wheel loaders, industrial tractors, forklifts, etc.).

FOX has been awarded several top prizes for automating the world's first driverless trucks (www.foxit.de).

GTM vehicle modules was founded in 2003 by master mechanic Günter Michalke and has been successfully active in the market since. The company offers a variety of USPs related to engine repair and developing and building vehicle modules for trucks, all backed by decades of experience.

The continued development of our global innovation GREIFUS and its marketing to the owners of the some 900,000 semi-trailers in Eu-rope represents our main project for the coming years.

GTT supports companies in optimising production planning and control. Significant improvements in logistics performance can be achieved by consistently focussing on current and potential bottlenecks, and flow-oriented capacity planning. Numerous success stories from various industries confirm the effectiveness of the methods used. GTT develops and distributes the software packages FAST/pro (production controlling/MES/ODL/PP), FAST/log (procurement and inventory control, MRP) and jFAST (business intelligence tool). FAST software packages support the operational PPC and also create the required transparency for actively controlling the order flow.

Profile

Core competencies

- Tanker and container transportation
- Bulk transportation
- Conventional transportation
- Storage and transshipment
- Cleaning/Workshop/Driving school

- Engine/Aviation transportation
- Store deliveries
- Storage/Handling
- Wide load transportation
- Distribution logistics

- Private transport industry advocacy
- Tariff partners to the trade union ver.di
- Information and advice to members

- Driverless vehicles and systems
- Vehicle automation
- Tracking sensors

- Engine services
- The development and construction of vehicle modules for trucks
- On going development of the global innovation GREIFUS

- Improvement in logistics performance (punctuality, lead time, inventory) and increases in productivity

Core competencies



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Profile

The GVZ Europark Coevorden-Emlichheim is a 350-hectare industrial park, which is unique due to its location on the Dutch/German border. The Dutch and German railway networks merge at the "ETECH" public rail terminal. The inland port is also directly connected. This makes the Europark perfectly suited to logistics-related industries and logistics service providers. Connections to the public rail network for operating tracks are feasible. Operators benefit from only having to occupy one site in order to access two markets at the same time.

Traffic, transport and logistics are the key topics that HaCon has been concentrating on for more than 30 years. A committed team of over 250 experienced informatics and transport planning specialists has transformed HaCon into the leading software specialist for planning, scheduling and information systems. HaCon also advises and support its clients in implementing rail and intermodal transportation projects. In addition to drafting and negotiating grant applications and processing all the necessary financial and administrative formalities, HaCon also coordinates overall project content and partners with railways, shippers, institutions and associations.

For nearly 40 years, we have consulted on inventory assessments, conversions and the new construction of logistics properties. We accompany you through all the phases of your construction project, from the initial concept, the design and approval planning, to turnkey construction with completion date and end price guarantee. Experienced, competent and fair. Building optimisation and fire protection form the topical focus here just as much as the optimal design of the depot and roads. Our offices in Langenhagen and Munich are staffed with 30 architects and engineers who are ready and waiting to provide you with an initial consultation at any time.

Expert advice forms the basis for all sound decisions. Success always begins with knowing which path to take.

The NBank Niedersachsen investment and development bank is the universal development bank for all of Niedersachsen and is the central instrument for economic, labour market, housing and infrastructure development in the state.

The NBank helps its customers by providing an overview of state, federal and EU funding opportunities in Niedersachsen. To this end, it works closely with economic development agencies, chambers of commerce, banks and savings banks, and provides them with expert support from initial and specialist consulting to funding approval and final verification of how the funding has been used. Besides economic and labour market promotion, both housing promotion and infrastructure development programmes can be found bundled at NBank.

As a neutral representative of the State of Niedersachsen, ITS Niedersachsen has the explicit mandate and responsibility to represent intelligent transport systems and services at national and international level. Safety-critical applications, in particular, with the associated high demands on technology, process and testing, characterise the system competence and core expertise of ITS Niedersachsen. The main focus here is placed on intelligent mobility such as car-to-car communication, new motors and electromobility. More than 120 stakeholders from industry and the science form the body of association members.

Köster GmbH is a modern, service-oriented company in the construction industry delivering complex construction services for civil engineering and turnkey construction and environmental technology in 14 cities, ranging from sophisticated planning, full-scale consultation and individual support to turnkey construction. The company demonstrates high technical competence in complex structural areas and bundles its expertise in new constructions and renovations and the expansion of special properties in competence centres. One of these is KÖSTER LOGISTICS. The success of Köster GmbH comes from the way in which it builds, by reliably providing all the services required from just one source.

Profile

Core competencies

- Transport and logistics
- Container handling, tri-modal distribution
- GVZ freight village
- Energy site

- Software: HAFAS timetable information system, TPS time-table construction system, TM train monitoring system
- Consulting: IT and projects for traffic, transport and logistics

- Consulting, planning and building
- Initial consultation, inventory assessments, architectural services, turnkey construction

- Business and innovation funding
- Infrastructure funding
- EU funding advice
- Financing advice
- Innovation audits
- Support for access to new markets

- Network
- Project initiation and management
- Events, consulting, studies and knowledge transfer

- KÖSTER LOGISTICS has been building high-bay warehouses, department stores, freight terminals and special warehouses for 30 years.

Core competencies



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Profile

Krage Speditionsgesellschaft mbH is a medium-sized, owner-managed service company that has specialised in logistics and transport for decades. The firm provides advanced contract logistics services on 130,000 m² of company grounds. The focus of the company's work lies in procurement and distribution logistics, and in trade-oriented contract logistics and warehousing. Krage offers logistics-specific services such as packing, picking, storage, returns management and display construction. General cargo for Germany and Europe in the IDS network is processed (general cargo network) in the 10,000 m² transshipment hall, in particular in its role as a hub to Scandinavia.

The Institute for Transport and Logistics, LOGIS.NET, from Science to Business GmbH at Osnabrück University of Applied Sciences specialises in logistics consulting for small and medium-sized businesses. LOGIS.NET supports its clients in questions of logistics planning and consulting and traffic and transport studies, and offers in-depth expertise and a wealth of experience. Besides providing various consultancy services, LOGIS.NET also holds seminars, workshops and excursions on diverse logistical topics. LOGIS.NET is therefore open to all interested partners who want to use it to improve and strengthen their competitiveness.

Conception, cooperation, coordination and communication form the main focus of our work, which we implement for our customers in Hanover and Berlin, and in our existing global networks.

LNC GmbH has been operating as an independent, international consulting firm in the mobility and logistics sector since 1998. We develop market and user-compliant solutions for our customers from the industry, trade, services and the public sector. As a part of this, we become involved in all phases of project management from the initial conception to implementation support.

Our high level of orientation towards results and application guarantees the desired project and market success for our customers.

As an international provider of transportation and logistics services for the fashion industry and other sectors like the automotive, electronics and consumer goods industries, we know how important it is to perfectly network markets. Logistics has been our business and our passion for over 100 years. As an international logistics company, we employ a workforce of 2,000 people at more than 60 locations today.

With our own subsidiary and workforce in Peine, we are not only perfectly positioned, but can achieve the most effective solutions for you with our comprehensive know-how and our long-term presence on the ground. We offer 400,000 m² of warehouse space at home and abroad, of which 75,000 m² is available in Peine alone.

We realise individual, industry-specific logistics solutions for trade and industry and offer a comprehensive range of transport and logistics services both nationwide and across borders in the refrigerated, frozen and food transport segments and for covered and industry goods transportation. The company also has over 40,000 m² of modern in-house warehouse logistics space, whether it's in the form of high rack or block storage at temperatures between +7 to +12 °C and +18 °C with computer-controlled inventory and warehouse management, online connectivity and lot traceability.

We offer the following value-added services:

- Container packing
- Picking
- Packing
- Display construction
- Sea freight
- Hinterland transport

Boasting an area of 412 ha, Niedersachsenpark is one of the largest industrial and commercial parks in Niedersachsen. Directly located on the A1 motorway at the Neuenkirchen-Vörden exit, and close to the Osnabrück/Lotte (A 30 motorway) junction, Niedersachsenpark guarantees a perfect north/south and east/west connection. Niedersachsenpark has over 70 hectares of low-restriction industrial space in its property portfolio. Projects of up to 30 hectares can be realised flexibly and in one stretch. Free optional space guarantees that companies have the opportunity to expand.

The unique features of the site have succeeded in winning over global players like the adidas Group, PSA Peugeot-Citroën and Grimme Landmaschinen.

Profile

Core competencies

- General cargo in Germany and Europe
- Procurement logistics
- Warehouse management
- Picking/packing
- Planning and consulting in corporate logistics
- Potential analyses
- Electronic kanban systems
- Seminars and further training

- Site development/marketing concepts
- Logistics/mobility concepts
- Technology/industry-specific clusters
- Marketing/sales activities

- Logistics services from a single source
- Transport, warehousing, quality assurance, value-added services, picking

- Industry goods, food, refrigerated and frozen transports
- 40,000 m² of warehouse logistics facilities
- Procurement logistics
- Loose cargo

Core competencies

- Low restriction, fully developed and flexible industrial parks
- Free optional areas
- Up to 300,000 m² in total
- Optimum transport links



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Profile

Ostfalia University of Applied Sciences is the university for social sciences, law, health and economics in Niedersachsen, and sees itself as a modern, internationally oriented service enterprise. Practical and future-oriented studies, applied research and development and professional training stand at the forefront of our service catalogue.

We have campuses in Salzgitter, Suderburg, Wolfenbüttel and Wolfsburg. Our goal is to prepare interested and talented students for their chosen career path by providing a high level of quality in teaching and learning.

The field of transportation/logistics is represented in Salzgitter through a total of five bachelor degree programmes and a master degree course.

Customer satisfaction is our benchmark for success.

PQM GmbH offers its customers a full range of solutions for logistical and technical services.

Our portfolio of services ranges from production-related quality assurance and support in optimising logistics and technology processes, to the transfer of complex sub-processes.

A major factor in the philosophy of our company is its proximity to the customer. Besides our headquarters in Aurich, East Frisia and our office in Wolfsburg-Warmenau, we have offices at four other locations in Germany, and also Bratislava (SK), Kaluga (RUS) and Puebla (MEX).

QUBIC consists of a team of consultants who will assist with quality and organisational development within your company. The consulting group was established in 2003 and is made up of seven permanent staff members and a group of collaborating consultants and trainers.

As experts, the consultants provide impetus, and as facilitators open up new perspectives for your company. Under the motto of "We develop people and organisations", QUBIC advises and supports companies in issues relating to:

- Organisational development
- Personnel development
- Quality development
- Strategy development

R&R Consulting Services was founded 2000 in the UK and is based in Germany since 2003.

It is the aim of the business to assist logistic and transport clients to develop specific solutions according to their needs in the fields of Maritime Business such as – shipping – transportation – port development – trading, thus in particular enhancing European Business Development for Small and Medium sized Enterprises (SMEs).

With an integrated package of personnel and management services which is based on networking internationally with experts of different disciplines, R&R Consulting Services's objectives are to care for the successful and lasting business development of its clients and to constantly improve its own quality of service.

The port marketing organisation Seaports of Niedersachsen GmbH represents the nine seaports of Brake, Cuxhaven, Emden, Leer, Nordenham, Oldenburg, Papenburg, Stade and Wilhelmshaven in Niedersachsen with their modern handling and storage facilities and diverse offerings for port, logistics and value-added services for bulk cargo, mass general cargo, project cargo, cars, wind power, ro-ro, container and refrigerated cargoes. Under the internationally recognised umbrella brand "Seaports of Niedersachsen", the port locations on the Elbe, Weser, Jade and Ems, have successfully established themselves as one of the most important port groups in Germany.

S-GewerbeImmobilienVermittlung Hannover GmbH is a wholly-owned subsidiary of Sparkasse Hannover and specialises in individual, be-spoke solutions for conveying commercial real estate and capital investments. Long-term experience, excellent proximity to the market and comprehensive industry knowledge make the professionals from S-GIV your competent partner for commercial real estate.

Our core expertise lies in providing logistics and industrial space and industrial parks for rental and sale (procurement by a project developer and final investment).

Core competencies

- Four undergraduate programmes and a dual bachelor degree programme in the field of transport/logistics
- Master programme in transportation and logistics
- Research and consultancy offerings from three institutions in the field of transport/logistics

- Planning and implementation of logistics processes
- Implementation of technical processes
- Process optimisation
- Engineering services and more

- Executive development
- Employee surveys
- Knowledge management
- Improvement in cooperation and processes

- International networking
- Maritime business
- Logistics, transportation and trading
- Human resources (executive search)

- Port and site marketing
- Transshipment
- Storage
- Port and logistics services
- Value-added services

- Rental and sale of industrial and logistics space and business parks
- Focus on Niedersachsen, but also present throughout Germany

Core competencies



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Profile

SLC provides a 174,000 m² multi-user logistics site for all warehouse logistics services. The centre has a capacity of approx. 55,000 CCG2 pallet storage spaces, of which 28,000 are situated in a fully automated high-bay warehouse, 22,000 m² is additional warehousing and handling space, 3,300 m² transshipment space and 30,000 m² free storage, parking and manoeuvring space. The intralogistics service provider also offers 34 loading gates, truck parking spaces and a two-track active railway siding with ramp. In addition to warehousing, SLC impresses with its full range of logistics services, including order picking, packaging, display construction, container handling, customs clearance, order management and inventory management.

STILL offers bespoke in-house logistics solutions worldwide and implements an intelligent interplay between forklifts and warehouse technology and software services. The company which founder Hans Still established in 1920 with a great deal of creativity, entrepreneurial spirit and quality consciousness, has quickly developed into a world-famous and powerful brand. Today, more than 7,000 qualified employees alone are involved in research and development, production, sales and service to meet the needs of customers all over the world. The key to the company's success are highly efficient products backed up by industry-specific complete packages for businesses.

tabasco.media is a project agency for the design and implementation of print and web communications media based in Hanover. We have been operating as an agency since 2009 and mainly work for clients from the public administration sector (State of Niedersachsen, Federal Government), the non-profit sector and the services sector. We not only advise and support our clients with smaller projects (such as brochure designs), but also in the development of campaigns to address specific communication issues.

The main field of activity of Timmer ETS GmbH is the management of clothes hangers. Timmer caters to the commercial circulation of clothes hangers and their repeated use. Timmer also provides services in the textile industry and trade. In the retail trade, the company's work involves collecting unsorted clothes hangers. In Nordhorn, they are then sorted and packed by shape, size and label, taking into account all qualitative and visual requirements. Timmer then offers the individually sorted and professionally packaged clothes hangers for sale. Timmer is TÜV-certified according to DIN ISO 9001 and also as a specialist disposal company.

The Unternehmerverbände Niedersachsen e.V. (UVN) is the central association for business in Niedersachsen and represents the interests of 70 organisations from every sector. Indirectly, the UVN represents 140,000 companies, and around 2.6 million employees in Niedersachsen. The UVN is also the national representative of the Confederation of German Employers' Associations and the Federation of German Industries.

Transport and logistics: Expertise from years of experience in developing strategies and processes and implementing operative solutions. Transport and logistics offerings:

- Individual consulting services
- Project management and process monitoring
- Interim management

Our work focuses on technical operational processes and interfaces for operative systems in transport and transport logistics, decision-making structures in these areas, including public administrations and public subsidies for freight transport. Where necessary, we collaborate in efficient and flexible partnerships with qualified specialists in Germany and Europe.

Profile

Core competencies

- Storage (indoor and outdoor areas)
- Picking
- Packing
- Display construction
- Order management
- Customs clearance
- Rail handling
- Forklifts
- Warehouse technology
- Logistics solutions
- Shelving systems
- Services

- Strategically targeted communications for print and web, layout and design
- Corporate design and logo development

- Collection, sorting and the sale of used clothes hangers
- Production of new clothes hangers
- Trade and industry services

- Largest business network
- Advocacy in politics and society
- Promoting and nurturing Niedersachsen as a centre for industry

- Transport logistics
- Focus on rail freight and intermodal transport
- Multimodal tasks
- R & D support
- Public funding

Core competencies



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Profile

We are an international forwarding and logistics company, established in 1878, and now in the fifth generation of family ownership. To support us in our mission, we have a network of subsidiaries and associated companies and are also partners in several logistics systems. From our beginnings in bulk, part and cargo transport, we are now also active in warehousing and project logistics. We process global container shipments worldwide from our headquarters in Hamburg, and also render all upstream and downstream services including customs clearance. Our traditional focus lies in furniture transportation and all kinds of relocations throughout the world.

Medium-sized company with 350 employees

Hinterland container transport: Use of tri-modal transport (rail, barge, truck)

160 trucks and multifunctional chassis, full train services between Hamburg and Bremerhaven to Kassel-Ingolstadt-Braunschweig-Halle/Saale.

Covered truck: 62 trucks in use – 85 mega and standard semi-trailers – picking, planning and implementation of JIT and JIS transport – automotive logistics (pre-assembly, sequencing) – materials flow management – proprietary IT solutions for connecting OEMs, packagers, shipping companies – classic storage – contract logistics – outsourcing – seaworthy packing logistics – import and export customs

Certified according to DIN:ISO 9001:2008.

Willenbrock Fördertechnik is the exclusive authorised dealer for Linde Material Handling and an all-round service provider in the field of intralogistics. Innovative and individual all-round solutions for internal transport and for the sale and rental of new and used material handling equipment and platforms make up our core business. Our product portfolio is rounded off with services ranging from logistics consulting and driver training, to spare parts supply and customer service.

Willenbrock maintains two facilities in Hanover and Braunschweig and employs a staff of roughly 150.

The business development agency Deltaland mbH has a mandate for the economic development of the area surrounding Walsrode, Bad Fallingbostel and Bomlitz in the district of Heidekreis. The area is located centrally between the three cities of Hamburg, Hanover and Bremen at the junction formed by the A7 and A27 motorways. Deltaland forms the perfect basis for developing the north German market. It is also gaining prominence in the eCommerce sector. The Deltaland office in Bad Fallingbostel acts as a central point of contact for enquiries relating to the economic area formed by Walsrode-Bad Fallingbostel-Bomlitz. The sole shareholder of Deltaland GmbH is an umbrella association, whose members include companies from the region in addition to the three aforementioned regional authorities.

Zukunft Emden GmbH is a wholly owned subsidiary of the City of Emden and was initially established to operate the Frisia Industrial Park. Over time, Zukunft Emden GmbH has developed into an instrument for sustainable economic development.

Its aim, among other things, is to strengthen local and regional economic development through innovations and by fostering visionary approaches.

Zukunft Emden's main responsibility is and remains Frisia Industrial Park. Spread over an expanse of 60 ha, leading international companies from the automotive supply industry have settled here within a short period of time. 40 ha are available for other technology industries.

Profile

Core competencies

- General cargo for Western and Eastern Europe
- Partial freight and freight traffic
- Warehouse logistics
- Container transport
- Relocations and furniture transport

- Container logistics
- Rail transport (entire trains)
- Contract logistics
- Automotive logistics

- Distribution and rental of trucks and working platforms
- Intralogistics
- Fleet management
- Spare parts service
- Customer service

- Economic region in the triangle between Hansestadt Hamburg-Hanover-Hansestadt Bremen on the BAB A7 & A27
- A perfect location for developing northern Germany
- Logistics/eCommerce

- Construction and rental of warehouses
- Operating an industrial park
- Project-related business promotion

Core competencies



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LPN e.V.'s partners and memberships



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Concept, design and realisation

Ahlers Heinel Werbeagentur GmbH

Last updated

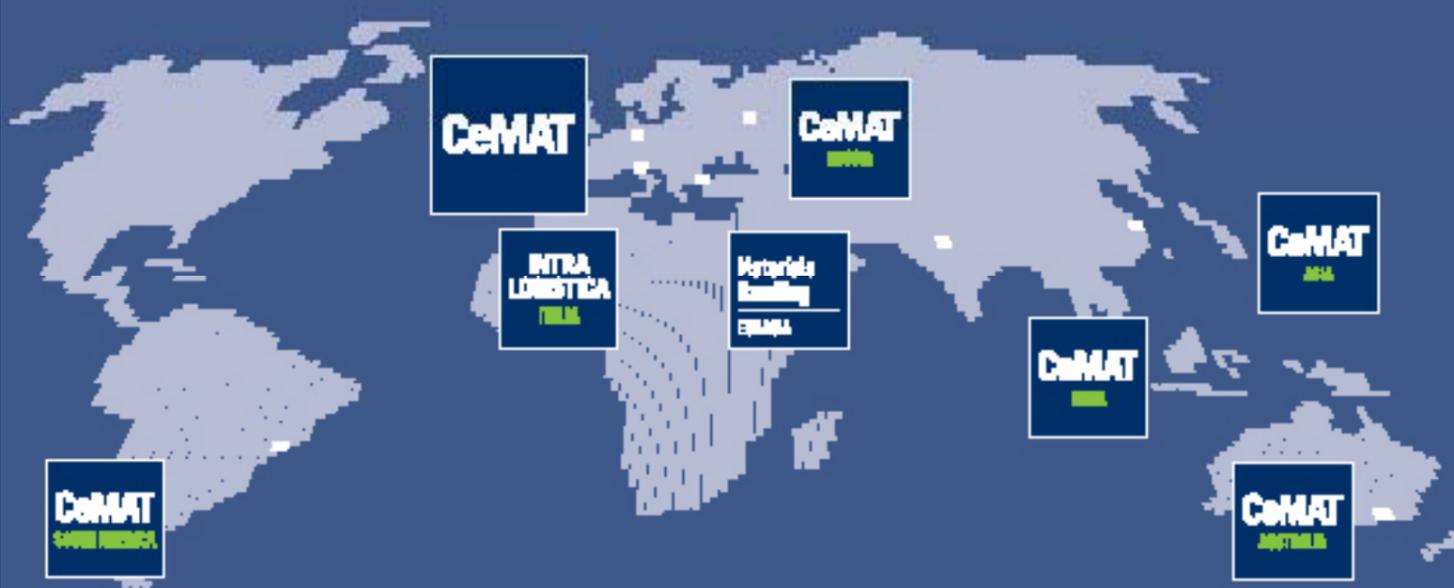
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